



October 4, 2007

Dear Chamber Member,

Recently, the Bellevue Chamber of Commerce (the "Chamber") established a strategic relationship with OfficeSpace.com and specifically their new **Office Buildings** publication. The Chamber will be provided with a special edition that will consist of 8-pages of editorial provided by us plus approximately 16 pages of photo listings from the Office Buildings publication (including only those listings from the city of Bellevue).

This special publication will provide potential prospects and relocation counselors a great overview of the region. They will be a great hand out at trade shows, participant functions and selected mailings as we respond to those companies that make inquiries about locating their businesses in Bellevue. We expect to distribute approximately 2,000 copies over the next 12 months. Without a doubt, the best time to present your building and/or company is at the very beginning of a relocation search.

The main edition of the **Office Buildings** (Seattle) publication will be distributed to: (a) 6,500 local tenants; (b) 1,300 local commercial realtors; (c) 1,450 owners, property managers & financial institutions; and (d) 244 Fortune 500 corporate real estate directors.

This publication can and will be an important marketing tool for your organization, and we encourage you to take advantage of this valuable resource by purchasing an ad, a page or a listing. Not only will it market your properties and/or organization, it potentially brings more businesses to the Bellevue area.

We encourage you to participate in this publication so that business prospects considering a Bellevue location can see the wide variety of buildings available. Please contact Mr. John Suryan, President, OfficeSpace.com for information on upgraded listings and advertising opportunities at (206) 204-0095 or [john@officespace.com](mailto:john@officespace.com).

Very Truly Yours,

A handwritten signature in black ink, appearing to read 'Wayne H. Ottum'. The signature is fluid and cursive, written over a white background.

Wayne H. Ottum  
Economic Development Manager & COO  
Bellevue Chamber of Commerce